2020 NCHCA Treasurer's Report by Josh Krenz, Treasurer

2020 was the lowest revenue year for the general account and show, due to a cancellation of several activities due to Covid-19. 2021 revenue will be the lowest in the last five years because there will not be a 2021 Annual meeting. Total expenses in 2021 should also be lower because of the lack of events. The 2020 NCHCA Show Account was hit hard for two reasons: 1) there was carry over expenses from 2019 which were applied to the 2020 expenses, totaling around \$3,000. 2) There was an increase in expenses and a decrease in revenue, due to Covid-19. The Show should manage to break even in 2021 as reported in the Show Financial report. For more detail questions on the Treasurer's Report, please contact Josh Krenz, 763-260-1001 or treasurer@nchca.org.

| | Actual | Actual | Actual | Proposed Budget |
|--|-----------|----------|----------|------------------------|
| General Account | 2018 | 2019 | 2020 | 2021 |
| Beginning Balance | \$18,899 | \$22,992 | \$26,081 | \$22,944 |
| Income | | | | |
| Membership Dues | \$2,407 | \$2,630 | \$2,345 | \$2,500 |
| Annual Meeting | \$1,283 | \$1,350 | \$2,590 | \$0 |
| Calendar & Calendar Ads | \$1,976 | \$2,025 | \$2,500 | \$2,000 |
| Hoofbeat | \$320 | \$320 | \$0 | \$0 |
| Online Profiles Ads | \$50 | \$90 | \$70 | \$0 |
| Donations/Sponsors/Auctions | \$6,648 | \$3,600 | \$0 | \$0 |
| Hat/Shirt Sales | \$2,560 | \$620 | \$29 | \$0 |
| Total Income | \$15,245 | \$10,635 | \$7,009 | \$4,500 |
| Expenses | 2018 | 2019 | 2020 | 2021 |
| Advertising & Marketing | \$7,245 | \$3,862 | \$5,153 | \$2,500 |
| Annual Meeting | \$1,240 | \$1,376 | \$3,092 | \$0 |
| Calendars | \$1,394 | \$913 | \$992 | \$992 |
| Bank Fees | \$134 | \$129 | \$251 | \$251 |
| Website | \$213 | \$343 | \$234 | \$234 |
| WI Cattleman's (Insurance) | \$100 | \$100 | \$100 | \$100 |
| WI Farm Tech | \$325 | \$325 | \$325 | \$0 |
| AHCA Board Member | \$500 | \$500 | \$0 | \$1,000 |
| Total Expenses | \$11,151 | \$7,547 | \$10,147 | \$5,076 |
| Year End Balance - General Account | \$22,992 | \$26,081 | \$22,944 | \$22,367 |
| | • | • | - | • |
| Production Sale Account | 2018 | 2019 | 2020 | 2021 |
| Beginning Balance | \$0 | \$4,331 | \$8,294 | \$9,882 |
| Income | \$123,200 | \$65,910 | \$84,524 | \$110,000 |
| Entry Fees | \$2,226 | \$1,750 | \$1,500 | \$2,000 |
| Sale Income Total | \$125,426 | \$67,660 | \$86,024 | \$112,000 |
| A&P Expenses | \$12,314 | \$8,996 | \$6,205 | \$6,750 |
| Seller Payouts | \$108,782 | \$56,682 | \$78,231 | \$101,200 |
| Sale Expense Total | \$121,096 | \$65,678 | \$84,436 | \$107,950 |
| Profit & Loss Total | \$4,331 | \$1,982 | \$1,588 | \$4,050 |
| Year End Balance – Production Sale Account | \$4,331 | \$6,312 | \$9,882 | \$13,932 |
| Character Associate | 00:0 | 2015 | 2022 | 2024 |
| Show Account | 2018 | 2019 | 2020 | 2021 |
| Beginning Balance | \$8,476 | \$9,715 | \$10,839 | \$4,736 |
| Show Income Total | \$7,897 | \$6,509 | \$3,666 | \$6,150 |
| Show Expense Total | \$6,659 | \$6,131 | \$9,769 | \$6,096 |
| Profit & Loss Total | \$1,239 | \$378 | -\$6,103 | \$54 |
| Year End Balance – Show Account | \$9,715 | \$10,093 | \$4,736 | \$4,790 |
| Junior Account | | | | |
| Beginning Balance | \$4,457 | \$6,054 | \$5,974 | \$5,294 |
| Junior's Income Total | \$3,200 | \$1,800 | \$840 | \$840 |
| Junior's Expenses Total | \$1,603 | \$1,881 | \$1,520 | \$1,520 |
| Year End Balance – Junior's Account | \$6,054 | \$5,974 | \$5,294 | \$4,614 |
| Grand Total Checking | \$43,092 | \$48,460 | \$42,855 | \$45,703 |