



THE HIGHLAND *HoofBeat*

NCHCA 2015 Elected Officers and Board of Directors

Ben Schmidtke
President (15-17)
608-348-4047
info@creachangleann.com

Larry Sassen
Vice President (15-17)
320-745-2444
lsjfarm@brainerd.net

Jan Larson
Secretary
262-539-3257
FTAcsres@tds.net

Billy Johnston
Treasurer
651-457-4449
dalriada@comcast.com

ACHA Director:
Dave Larson (14-16)
262-539-3257
FTAcsres@tds.net

2015 Board of Directors:
Josh Krenz (14-16)
763-260-1001
info@windlandflats.com

Jan Larson (15-17)
262-539-3257
FTAcsres@tds.net

Dan Webster (15-17)
715-239-6665
lynxrivercc@centurytel.net

President's Message

– *Ben Schmidtke, President*

Winter is upon us at last. Another year winds down, and a new one approaches. As we ease into 2016, the NCHCA board of directors is making plans for the annual meeting in February. Inside of this issue you will find information on the meeting and on how to get signed up to attend. I would like everyone to try to set some time aside and join us as we discuss the past year and make plans for the next. Those who have attended in the past know that this meeting is a good place to learn about aspects of the association that they may not have considered. It is the primary forum in which decisions about how the NCHCA will be represented during the year are made. The educational sessions always have good information on topics of interest to people who are raising cattle. It is also a good place to just get together with other people who enjoy Highlands and talk about the experiences that you've had or ask questions about what you are seeing in your herd. I hope to see all of you there.

Happy New Year!

2016 North Central Highland Cattle Association Annual Meeting

February 20 & 21, 2016 at the **Clarion Hotel Campus Area**

**2703 Craig Road
Eau Claire, WI 54701
715-835-2211**

It's in the same great place we had it last year with great accommodations and an excellent staff. It's easy to find, comfortable, and a whole lot of other friends will be there for some good cattle (and maybe non-cattle) conversation.

Call the hotel to reserve your room and mention that you are with the North Central Highland Cattle Association to get a discounted room rate of \$79.95 per night.

Then, please download the registration and you can either use the PayPal button to pay, or send a check made out to NCHCA to Jan Larson at the address below:

**NCHCA Secretary
8968 Fishman Road
Burlington, WI 53105**

Meeting Agenda:

Saturday, Feb 20

- Annual Business Meeting
- Annual Banquet
- Junior's Auction Fundraiser

Sunday, Feb 21

- Educational Session Featuring Topics on Farm Business Management

Jan Larson 262-539-3257

New e-mail for Submitting Photos /NCHCA 2017 Calendar

Merry Christmas and a Happy New Year everyone, with the coming of the New Year we get to look at the NCHCA 2016 calendar every day. This brings up the hope we have that everyone has been taking quality pictures for the 2017 calendar. This year we will have all picture sent directly to Dan Stewart at:

nchca@tjassociates.net

If you have questions Dan can be reached at 763-323-8717. Deadline for submitting photos will be given later.

Hoofbeat Committee Update

Josh Krenz, Windland Flats, info@windlandflats.com

It was another great year for the Hoofbeat. Thanks to everyone who submitted articles and content to make it a very informative and member focused newsletter. A special thanks to Dan Stewart and the team at TJ & Associates for all the work in putting this newsletter together each quarter.

For 2016, we are looking for more volunteers to help provide content and articles. If you have a topic you would like to write about, please email Josh Krenz at info@windlandflats.com.

Making Dollars and Sense of Farm Management 2016 Annual Meeting Featured Educational Topic

As Highland Cattle Farms, we know our cattle produce highly efficient and healthy beef. We also know the joys of breeding, showing and raising high quality Highland Cattle. How many of us also know our total farm profitability and love monitoring and measuring farm revenue and expenses as much as raising cattle? Monitoring and measuring revenue and expenses can be as vital to your farm's success as a good nutrition program or a solid herd management protocol.

Join us on February 21 at 9:00 a.m., during the NCHCA Annual Meeting at the Clarion Hotel in Eau Claire, Wis., to discuss how to measure the profitability of your farm. This presentation and open discussion features Maria Bendixen. Ms. Bendixen is a Farm Management Instructor at the Chippewa Valley Technical College (CVTC) in Eau Claire, Wis. She spends most of her time teaching classes on farm management and economics to farmers all over Western Wisconsin. Before joining CVTC, she was an extension agent for Clark County Wisconsin, working with livestock producers on farm management issues. She also owns her own farm and horse-boarding facility, which she often uses as an example for measuring a successful farming operation.

During the presentation, Ms. Bendixen will feature the key pieces to measure when evaluating your farm for financial success. She will discuss the importance of "measuring to manage" farm economics, and share several real life examples of farm balance sheets from farms she works with on a regular basis. Please bring your questions and join us for this interactive farm management session during the NCHCA annual meeting.



2015 MCHA Cow Camp



MCHA cow camp was a seriously fun time! It was held July 11-12, 2015 at Chris and Dawn Manthei's Maple Hill Highland Farm in Stanwood, MI. 11 kids attended.

Participants had the opportunity to learn valuable information from an EMT, a veterinarian and a cattle judge. The EMT, Mr. Frank West, talked to the kids about first aid for accidents that happen on the farm. Some of these emergencies included: lacerations, concussions, sprains, broken bones and abrasions. In the next session, Skyler Anderson talked to the kids about the structure of a good animal and some tips about showmanship. Finally the veterinarian, Dr. Todd Miller, taught about caring for cattle and how to recognize a sick animal.

The kids also participated in other activities. They had the opportunity to practice washing, drying and combing their cattle. The older kids did an excellent

job of mentoring the younger ones! They then walked their cattle through an obstacle course that was set up for the cattle and practiced showing their animals in the show ring. It helped the cattle and kids to prepare for the show ring, but also taught the kids about being patient and reading their animal's body language.

Sue Dyke gave the kids driving lessons with the big truck and gooseneck trailer, with some mixed results, the kids did a great job! A favorite, cow camp Pictionary, was played several times. The kids learned that there are different levels of artistic abilities, resulting in lots of laughter. Dawn had a stepping stone craft that the kids enjoyed as well.



Most nights the kids stayed up late playing cards and darts too.

The hot weather was perfect for water fights and swimming in the pond. On Saturday evening, The Mantheis hosted a fishing contest, several very nice fish were caught and Nate Larson (11 1/2 inches), Reilly McConnell (10 3/4 inches) and Ben Johnson (big enough to break his grandpa's fishing pole) took home the fish pillow trophies for the biggest fish! Each night everyone enjoyed a bonfire, it was a nice time to chat about the day and enjoy each other's company.

At the end of the week everyone was exhausted, but the kids had a great time. We would like to offer a huge thank you to Chris and Dawn Manthei for all their hard work planning and executing an excellent weekend. We are looking forward to next year and hope to have some new families join us!



2015 North Central Regional Show

By Mark Schulz, Flatland Farm, LLC, Elkton, MN

Our fall regional show was in Austin, MN for a fourth year. We had 21 exhibitors showing 28 Heifers, a record 9 cow/calf pairs, and 13 bulls. We had a record 10 market animals including both purebred and market steers and 4 market heifers. The open show was judged by Matt Purfeerst. The juniors boasted 17 show persons' – with great success in their breed show of 14 heifers and 6 market animals, showmanship classes and costume class. The Judge for the Jr. Show was Jason May. This year was the third year that a Junior of the Year was selected and awarded a traveling trophy and a trophy belt buckle to keep. This year's recipient was Paige Proctor of Windemere Farm in Junction City, WI. This show is a great event to catch up with old friends and meet new ones. What better atmosphere than with some great looking highlands. As tradition dictates the open show was started with a few tunes from Bob Schmidt, a piper out of Rochester, MN.

We are planning to have this show back in Austin for 2016. As many of you know we were successful in getting the rule reversed that required we show with two other breeds. In addition, there are several new members on the show committee that will give a fresh perspective to this area of our business.



New Arrival!

Hadley Rozlyn Krenz

Born Dec 25, 2015

8 lbs. 9 oz., 22 inches

Mom and baby are doing great. Thought you would appreciate that she has begun training Highlands, already (see pic). Future Junior in the works! Happy New Year!

Josh Krenz, Windland Flats

North Central Highland Cattle Junior Association

NASCO'S GOLD CIRCLE REWARD PROGRAM

GROUP CODE: 9810011

The NCHCA Juniors program earns rebates when members purchase from:

Nasco Farm & Ranch

Nasco Showing & Grooming

Use the code above when you check out and the junior program will earn and accumulate 5% of net purchases in a special account. The funds are paid to each organization annually at year-end.

Thank you for your support!



SCHÖN BODEN FARMS



ROGER & CINDY WEIDEMAN
2342 - 10TH AVENUE
OSCEOLA, WI 54020
(715) 294-2249
rweidema@centurytel.net

**BREEDERS OF QUALITY
HIGHLAND CATTLE**



Windemere Farm
Registered Highland Cattle

John & Anne Proctor
3960 County Road HO
Junction City, WI 54443

715-457-6748
www.WindemereHighlands.com
WindemereFarm@TheProctors.com

Maple Ridge Farm
Registered Highland cattle

Jon & Lora Sandholm

8780 County Road 15
Minnelista, MN 55359

Phone: 952-472-1688

E-mail: Maple.Ridge.Farm@frontiernet.net



1771-261st Avenue NW
Isanti, MN 55040

763-444-6552
stewarthighlands.com

Boulder Meadows Highlands



Larry & Cindy Sassen
Breeders

Quality Highland Beef
Registered Highland Cattle
Rotational Grazed Grass Fed

20374-223rd Street
Little Falls, MN 56345

Phone: 320-745-2444
lsfjfarm@brainerd.net



DALRIADA FARM

Registered Scottish Highland Cattle

BILLY, BARBARA & EMILY JOHNSTON

2353 105th Street East
Inver Grove Heights, MN 55077
651-457-4449
dalriada@comcast.net



Cobblestone Farm

Reg. Highland cattle and beef sales

Heather Bailey
Manager

N9281 Nature Rd
Farm-W3456 Little Prairie Rd
East Troy, WI 53120

Cell: 262-689-7013

Farm: 262-594-2542

tmairlinnorth@aol.com

cobblestonefarmhighlandcattle.com

Pell Creek Highlands

Thomas McConnell

Bailey & Feilly

Owners

Phone: (507) 829-2658

2425 U.S. Hwy 14

Balaton MN 56115

pellcreek1875@wildblue.net



ALMOSTA FARM

REGISTERED HIGHLAND CATTLE

STEVE AND SUE DYKE

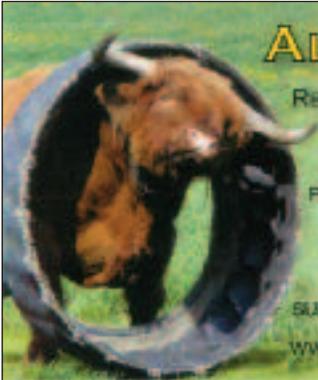
P.O. BOX 27, 101 WEST STREET

MAGNET, NE 68749

402.586.2631

SUE@ALMOSTAFARMHIGHLANDS.COM

WWW.ALMOSTAFARMHIGHLANDS.COM



Mark & Jamie Schulz

18709 690th Ave.

Elkton, MN 55939

(507) 582-1073

info@flatlandfarm.com

www.flatlandfarm.com

FOUR T ACRES

Scottish Highland Cattle

The Gruenerts

Jean, Rich and Randy
8670 Fishman Road
Burlington, WI 53105
262-539-2725

greeneart.h.jeang@gmail.com

www.fourt acres.com

The Larsons

David and Janet
8968 Fishman Road
Burlington, WI 53105
262-539-3257

ftacres@tds.net



**WINDLAND
FLATS**

Partnering with Highland Farms in
Minn. and Wisc. to market and sell
grassfed Highland Beef.

Contact us to discuss how to
become a partner farm.

www.WindlandFlats.com
info@windlandflats.com
(262) 617-4232

Josh Krenz
Princeton, MN

NCHCA.org Website Status

by Dave Eckwright

- Website is up and running with PayPal purchases available for our calendar and for annual meeting fees at this time.
- We have many sections of interest on the site, but it cannot change or grow without information. If you have something that should be there let us know. This is our site and we all can contribute.
- We have a profile map available for paid profiles and we will include a free profile with your paid member dues. The free profile is not included on the map. If you want your farm profile on the website you must submit it to profiles@nchca.org
- Classified section is very underused. Any paid profile members that post an ad will also get that ad posted with their profile.
- I am planning on adding a page for tips/editorials from members but we will reserve the right to edit or not post them as we see fit. No advertising or political commentary would be posted. Items for that page should be submitted to web@nchca.org
- The Website is available to all members and nonmembers. It is a good resource for information about us and our breed. Nonmembers have no idea that we are here and may do generic searches for Highland info, and will find many links to many places of interest. A good way to insure our site gets listed in the top links on search engines is to pay for placement or by all people going to the site to search for it in their favorite search engine every time they go there. The more it is searched for the higher the site ranking will become. Simply type nchca.org in your search then click the link to go there.



Creachann Gleann

Ben and Mary Schmitzke
7200 Platte Rd
Platteville, WI 53818

Registered Highland Cattle

Phone: (608) 348-4047
Email: info@creachanngleann.com
Web: <http://creachanngleann.com>

Jon & Jennifer Sawle

59993 Exchange Rd
Prairie du Sac, WI 53578
jsawle3@marr.com
H: (608) 544-2127
C: (608) 370-1563



Registered Highland Cattle | Hybrid Crosses | Grass-fed Beef

WE TIRED ACRES

Ken & Joan Rose
22789 Kettle Rd, Wilton, WI 54670-6077



Scottish Highland Cattle Arabian Horses

Voice: 608-435-6405
Email: kenrose@rosesarabians.com
www.wetiredacres.com

WALNUT BLUFFS FARM

SHARON LEWIS

39841-176th Street
Canton, MN 55922
507-743-0201
walnutbluffsfarm@acegroup.cc

Classified / Want Ads



Registered Heifers
For Sale

**For more information
contact:**

Dan Stewart
612-221-3190

Ads from members may be submitted for a dime a word or \$5.00 for a business card per issue. Remember it does not have to be just cattle. It can be head gates, corral panels or any other equipment you wish to sell or purchase.

For Advertising
Send ads to dalriada@comcast.net

Checks payable to NCHCA

Send to: Billy Johnston
2353 105th St E
Inver Grove Heights, MN 55077

Website Advertising Costs

Rates:

50 words for 90 Days plus 1 photo:

\$10 for members

\$15 for non-members

plus \$5 per extra photo

Email: web@nchca.org

April Hoofbeat Newsletter

The deadline for our next issue will be March 25, 2016.

Please submit all articles and photos using the contact information below.

Preferred formats are: Articles – Microsoft Word, Photos/images – PDF format, Tables/graphs – Microsoft Excel. We need original electronic artwork.

TJ Associates Attn: Dan Stewart

6441-140th Court NW | Ramsey, MN 55303

T- 763-323-8717 | F- 763-323-8704

dans@tjassociates.net

Please call if you have any questions. Hoofbeat articles can be submitted from now up until the deadline date.

Call for Articles!

The articles should be directly related to the following topics:
nutrition, animal husbandry, animal health, calving, breeding and marketing or sales.

If you have an article you would like to share, please submit to:

Josh

info@windlandflats.com

Ben

info@creachangleann.com

Dan

dans@tjassociates.net

Preferred formats are:

Articles – Microsoft Word,
Photos/images – PDF format,
Tables/graphs – Microsoft Excel.

2015 Official Annual Meeting Minutes

The annual meeting of the North Central Highland Cattle Association was called to order at 1:15 pm on Saturday, February 21, 2015 by the president at the Clarion Hotel Campus Area, Eau Claire, Wisconsin. The secretary was present and the minutes of the 2014 meeting were approved as read.

Proof of notice was sent out to the membership in the January edition of the Hoofbeat. All notices were received by January 15, 2015

n Officers Reports

- Audit completed by Cindy Weideman
- Treasurer's Report – Billy Johnston
 - Balance \$14,141.71 in the General Fund
 - Balance \$2,897.99 in the Junior Fund
 - Summary of the AHCA Convention in Duluth

Income	\$8,924.00
Expenses	\$4,849.78
Total Gain	\$4,074.22
 - Moved by Ben Schmidtke and seconded by Cindy Sassen
 - Approved

n Committee Reports

- Published in the Hoofbeat. Mark S. recapped the reports and discussed the National Sale in Denver
- Show Committee
 - Mark reported the NCHCA show will be moved to Oct. 3, 2015 in Austin, MN. There is some difficulty, due to dates, locating a public event to partner with us. He will continue to search.
 - World Beef Expo will be held Sept. 24-27, 2015
 - Mark passed out correspondence regarding the 2015 AHCA rule and exemption request.
- Hoofbeat Committee
 - Discussed Pricing

n Unfinished Business

- 2016 Calendars
 - Larry has 4 farms that have sent photos.
 - Kyle @ TJ Associates is handling the calendars for Dan
 - Business card ads are down
 - We will extend the deadline to April 15, 2015
- American Livestock Magazine – Advertising
 - Flatland Farm and NCHA have advertising in current issue

- AHCA has advertising currently
- Highlands will be featured on the front cover of upcoming issue and William Lipsey will be doing an article. All Highland advertising will be moved to the front of the magazine in this issue.
- Does NCHCA want to put an ad in the Summer "Highland" issue? Deadline is March 1st.

n Picnics

- Sharon Lewis – Walnut Bluffs Farm – possibly in July/August
- Mark and Jamie Schultz – Flatland Farm
- Proctors – Windemere Farm

Anne read the AHCA Director's Report

- Mark passed out the financial statement for the past two shows Items being sent out to new members were discussed
- Discussed the Highland Cattle Foundation Study
 - Samples were asked for
 - Thinking about initiating stage 2 which involves Highland Crossbreds "Sovereign"

Break until 3:30

n Elections were held

- President elected by unanimous vote: Ben Schmidtke
- Vice President
 - Larry Sassen was nominated and accepted the nomination
 - Ken Rose moved that nominations be closed and a unanimous ballot be cast
 - Seconded by Roger Wiedeman
- Directors
 - Nominations for Janet Larson and Dan Webster
 - Billy Johnston moved to cease nominations and cast a unanimous ballot
 - Seconded by Anne Proctor

n New Business

- Discussed new billing for Farm Profiles on the Website running from February to February
 - Beginning in 2015 we will have 250 word profile with 2 photos for \$15.00
 - Moved by Larry Sassen
 - Seconded by Mark Schulz
 - No further discussion, motion was passed
- Advertising costs for Classified ads on the website were discussed. Change to 50 words for 90 Days plus 1 photo will be \$10 for members, \$15 for non-members, plus \$5 per photo for extra Photos.
 - Moved by Cindy Sassen
 - Seconded by Sharon Lewis
 - No further discussion and the motion was passed
- Anne Proctor suggested working on PayPal for the website. Billy, Josh, and Dave E. will work on It this weekend.
- Low on one page pamphlets and trifold brochures
 - Roger W. moved to reprint 3,000 copies of 1 sided pamphlets with beef cut listing on the back. Seconded by Josh Krenz. No further discussion the motion was passed and the board will see that this is done.
 - Roger W. moved to reprint 2,000 copies of the tri-fold brochure with proper pricing and board review. Josh Krenz seconded. No further discussion the motion was passed
 - Roger Wiedeman moved to fund Farm Tech Days with a price of roughly \$300. Motion was seconded by Ken Rose and with no further discussion, motion was passed.
 - Ken Rose moved to pay Wisc. Cattleman's Dues of \$75. Anne Proctor seconded, no further discussion, and the motion was passed
 - Mark Schulz is seeking a 3rd year for the Moo Booth at the Mn. State Fair and moved to request \$50 for a display if we are not selected for the Moo Booth. Jean Gruenert seconded, no discussion and the motion was passed.
 - Cindy Sassen moved to have a display at World Beef Expo at a cost of \$100. Mark Schulz seconded and no further discussion, the motion was passed
 - The Minn. Scottish Festival will be July 18, 2015 and would like the Highlands to attend

- Mark Schulz moved to request \$300 for the MJSC so the NCHCA Juniors could hold their own breed show. Jean Gruenert seconded, with no further discussion the motion was passed.
- Anne Proctor moved to give approximately \$150 for an appreciation gift for Dan Stewart. Dave Eckwright seconded the motion, no further discussion was had and the motion was passed.

At 4:43 Dave Eckwright moved to adjourn the meeting, Mark Schulz seconded and the meeting was concluded.

Minutes Submitted by Janet Larson

Attendees:

David and Phyllis Eckwright
Richard and Jean Gruenert
Mark and Randi Johnson
Billy and Emily Johnston
Josh Krenz
Jan Larson
Sharon and Craig Lewis
Anne Proctor
Ken and Joan Rose
Larry and Cindy Sassen
Ben and Mary Schmidtke
Mark and Jamie Schulz
Daniel and Mary Kay Webster
Roger and Cindy Weideman
Ryan Weideman





6441-140th Court NW
Ramsay, MN 55303

The North Central Highland Cattle Association (NCHCA) was formed in 1982 to promote Scottish Highland Cattle, form a marketing unit for breeders, and to provide a local organization closer to home. The organization has done this and provides opportunities for youth and families to have fun with their Highland cattle. Our association provides networking and educational opportunities for its members, has an active junior program for youth, and provides a local voice to the national organization, the American Highland Cattle Association.



**2016 North Central Highland Cattle Association
Annual Meeting
February 20 & 21, 2016
Clarion Hotel Campus Area**