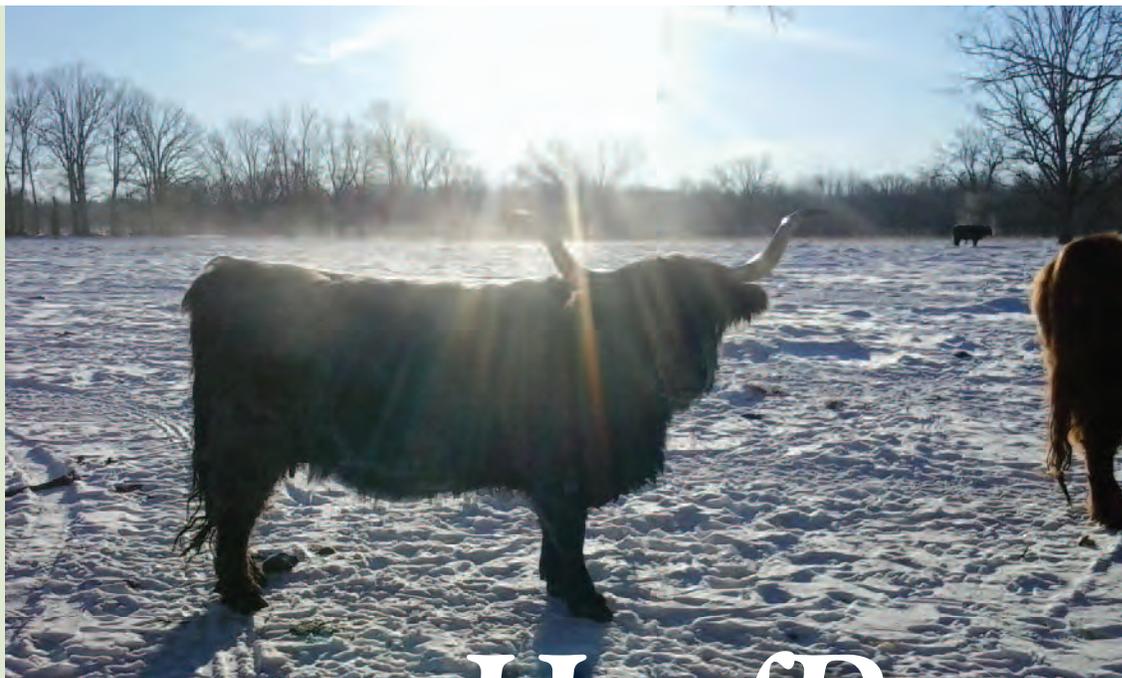




VOLUME 43

JANUARY 2017

ISSUE 1



THE HIGHLAND *HoofBeat*

NCHCA 2016 Elected Officers and Board of Directors

Ben Schmidke
President (15-17)
608-348-4047
info@creachangleann.com

Larry Sassen
Vice President (15-17)
320-745-2444
lsjfarm@brainerd.net

Jan Larson
Secretary
262-539-3257
FTAcsres@tds.net

Billy Johnston
Treasurer
651-457-4449
dalriada@comcast.com

ACHA Director:
Dave Larson (14-16)
262-539-3257
FTAcsres@tds.net

2016 Board of Directors:
Randi Johnson (16-18)
651-674-7395
mail@climbingstumpfarm.com

Jan Larson (15-17)
262-539-3257
FTAcsres@tds.net

Dan Webster (15-17)
715-239-6665
lynxrivercc@centurytel.net

President's Message

– *Ben Schmidke, President*

Winter settled in for real this week with subzero highs for the day. I guess it didn't want us to forget what an old fashioned winter was like. 2016 is coming to an end and 2017 looms on the horizon. I hope all of you have a great New Year. Once again, we look toward the annual meeting in February. This year you can register for the meeting on the NCHCA web site and make payment via PayPal. I hope you can make plans to attend this year. Last year we had several new members attend, and we all had a great time getting acquainted. This year is my last year serving you President. I thank you for the opportunity to be involved. As I step down I turn the reins over to Larry Sassen. I know that I am leaving the position in capable hands. If anyone would like to be a member of the board, there are a few positions opening up this year, and we would welcome who is interested to run for a position. Please contact one of the board members if you would like to run. I hope to see all of you there.

Happy New Year!

Ben

MISSION STATEMENT: North Central Highland Cattle Association shall protect the integrity and sustainability of the Highland breed by promoting education and social interactions of its members.

Annual NCHCA February Meeting

Hello Everybody!

I would like to be sure everyone is aware of the upcoming Annual Meeting to be held on **February 4th, and 5th, 2017 in Eau Claire, Wisconsin at the Clarion Hotel Campus Area**, the address is below. It's the same hotel we visited last year with nice rooms and great service. **Please give them a call at 715-835-2211 and ask them for the NCHCA Meeting special room rate of \$81.95 per night.** Then, you can hop on the North Central website, www.nchca.org to fill out the form for registering, email or snail mail it to me, and pay thru PayPal for the dinner and meeting. Super simple! Or, if you prefer, you can also print out the registration form and mail it, along with your check, to me. Please call or send me an email/text letting me know that's what you are doing though, in case I don't receive it prior to the January 16th, 2017 deadline. Registration will be at noon on Saturday the 4th, meeting will be at 1 pm and dinner at 6 pm.



I couldn't have asked for a better speaker for Sunday Morning either! Josh Krenz, Highland cattle owner (Windland Flats) and business entrepreneur, will present some simple principles and basic metrics to help you start thinking about how to manage the business side of "right sizing your fold" in today's economics storm.

Know When to Hold 'Em, Know When to Fold 'Em

- Love your Highlands, but need some perspective on when to sell and when to keep them? Do cattle prices have you all up in arms? Is a short bet or a long-term approach to managing your cattle herd going to pay off? Do you wonder how other farms approach the business side of managing cull cows, replacement heifers, steers, fold sires and the end game of raising high-quality protein for consumers?
- We will answer these questions and much more during an educational session at the NCHCA annual meeting in February.

Don't forget, if you can, to bring along an auction item to donate to the juniors. They will be auctioning off the items to raise money for their activities throughout the year. The funds will go toward recreational activities during our annual meeting, educational activities like cow camp, and expenses for their show in Austin, MN in the fall of the year. Please direct any questions about the auction or its items to: Paige Proctor, NCHCAjr Pres., at windemerefarm@theproctors.com she can help you out with it.

I'm super excited about the meeting this year and looking forward to seeing everyone again! I'll bet there are few breeders there you would like to see again also, or even meet for the first time! So sign up right away to join us in February for a great weekend of learning, talking "cows" and having fun!

Stay warm and see you soon!

Jan

Jan Larson
NCHCA Secretary



How Good is Your Hay

by Daniel Webster, Lynx River CC

High hay quality is high in crude protein and digestible energy and a high intake and acceptability. It should be free of dust, musty odor and mold. Livestock producers seeking higher profit margins consider high quality forage the basis for any feed ration. Essential nutrients not supplied by the forage must be supplemented by concentrates, which add to the feed bill. The higher the hay quality, the lower amount of supplemental feed stuffs have to be purchased, which in turn lowers the feed costs. For beef cows, 10% protein will meet the needs of the cow herd. Younger animals have a higher protein requirement for growth, so providing a higher protein hay (12-16%), or feeding a protein supplement will help them meet their genetic potential for growth.

Hay varies in quality more than any other harvested feed crop grown. It can vary widely within a single species grown in the same area, maybe even the

same field. Making the hay too wet or too dry has an effect. For instance raking alfalfa too dry results in leaf loss where most of the nutrients are. Livestock producers can save money by feeding more high quality hay and less grain per animal. Buyers frequently find both excellent and poor quality hays offered at the same price. Hay quality really means feed value. Some things known to influence hay quality and animal performance are: the stage of maturity at harvest; leafiness; color; odor and condition.

Forage testing is a good way of evaluating quality especially if you are buying large quantities of hay at one time. Forage testing may not be justified for those who use small quantities of hay. It may not reveal signs of dust, musty odor, mold or leaf loss. So close visual inspection is a must when purchasing hay. Whether you are buying, selling, producing or feeding hay, quality should be a major factor. Knowledge of the factors influencing quality, and an understanding of the impact of varying quality on animal performance, result in more efficient and economical feeding programs.

For more information on hay and hay quality testing, see this article from the UW Extension: <http://fyi.uwex.edu/wbic/files/2011/11/Hay-feed-analysis-draft-4.pdf>

Happy Highlanding,
Daniel Webster, Lynx River CC

JUST A LITTLE
Reminder

NCHCA 2017 Calendars are still available!

2017 North Central Highland Cattle Association Calendars may be purchased for \$20 which includes shipping and handling.

These make great gifts for family and friends and helps promote Highlands for all of us.

For more information or questions call 651-457-4449 or email dalriada@comcast.net

Send check or money order to:

NCHCA c/o Billy Johnston
Dalriada Highland Farm
2353 105th St E
Inver Grove Heights, MN 55077



Know When to Hold 'Em, Know When to Fold 'Em

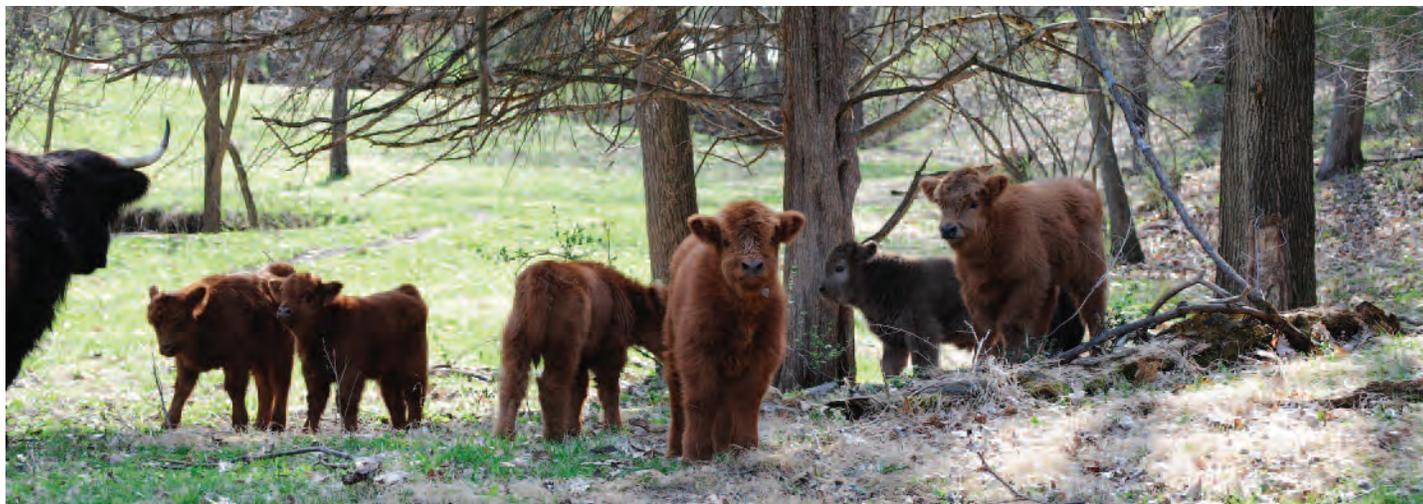
by Josh Krenz, Windland Flats

Not just a catchy-highland-pun, knowing when or how to “fold ‘em” has become a reality of our commodity beef market today. Is it all doom and gloom? While current cattle prices are more in line with historical levels, we may have become a little too accustomed to the higher than normal beef prices we experienced the last 3 years. These prices drove down consumer consumption and the market has merely corrected for the new equilibrium of supply and demand. However, the new lower prices are bringing consumers back to beef and the national cattle herd is reflecting this.

The market is already starting to react and the entire U.S. cattle herd actually grew in 2016. Looking at the numbers, the U.S. cattle herd grew in 2016, following the 4% growth recorded in 2015. And, according to Rabobank AgriFinance’s annual report, it appears this may be what the cattle market looks like for the next several years. Rabobank projects additional growth through 2019, at just under 4%.

“While domestic U.S. consumption is expected to increase due to lower prices, exports will have to make up 11% of production or more by 2018/19 in order to sustain the new U.S. cattle inventory levels. This is a critical milestone, as the U.S. has never sustained 11% in exports for an entire year. Failure to sustain these higher levels of exports will result in faster and potentially deeper herd liquidation beginning as early as 2019,” Rabobank economists say.

We raise Highlands, not commodity beef. A change in the overall beef market doesn’t affect my fold, right? Nor should it impact my decisions on expanding or contracting my beef fold? We all raise beef. Therefore, the general commodity beef sets our floor price, and creates the basis for all beef prices from grass to grain as well as local to national brands. The question remains. How do you know when to hold ‘em and when to fold ‘em? Let’s talk about it on February 5th at the NCHCA annual meeting. We hope to see you there.



Hoofbeat Committee Update

Josh Krenz, Windland Flats, info@windlandflats.com

It was another great year for the Hoofbeat. Thanks to everyone who submitted articles and content to make it a very informative and member focused newsletter. A special thanks to Dan Stewart and the team at TJ Associates for all the work in putting this newsletter together each quarter.

For 2017, we are looking for more volunteers to help provide content and articles. If you have a topic you would like to write about, please email Josh Krenz at info@windlandflats.com.



WE TIRED ACRES

Ken & Joan Rose
22789 Kettle Rd, Wilton, WI 54670-6077



Scottish Highland Cattle Arabian Horses
608-435-6405
joan@rosesarabians.com
www.wetiredacres.com

SCHÖN BODEN FARMS



ROGER & CINDY WEIDEMAN
2342 - 10TH AVENUE
OSCEOLA, WI 54020
(715) 294-2249
rweidema@centurytel.net

BREEDERS OF QUALITY
HIGHLAND CATTLE

Boulder Meadows Highlands



Larry & Cindy Sassen
Breeders

Quality Highland Beef
Registered Highland Cattle
Rotational Grazed Grass Fed

20374-223rd Street
Little Falls, MN 56345

Phone: 320-745-2444
lsfarm@brainerd.net

ALMOSTA FARM

REGISTERED HIGHLAND CATTLE

STEVE AND SUE DYKE

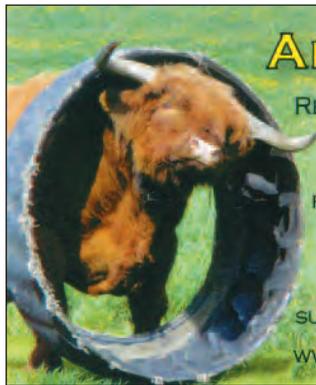
P.O. BOX 27, 101 WEST STREET

MAGNET, NE 68749

402.586.2631

SUE@ALMOSTAFARMHIGHLANDS.COM

WWW.ALMOSTAFARMHIGHLANDS.COM



FOUR T ACRES

Scottish Highland Cattle

The Gruenerts

Jean, Rich and Randy
8670 Fishman Road
Burlington, WI 53105
262-539-2725

greeneearth.jean@gmail.com

www.fourtacres.com

The Larsons

David and Janet
8968 Fishman Road
Burlington, WI 53105
262-539-3257

FTAcsres@yahoo.com

NCHCA Junior Council



This year at the Reginal Highland cattle show in Austin Minnesota, Anne Proctor brought forward the idea of creating a junior council. After a very successful show, the juniors got together for a short meeting where we elected officers.

- Paige Proctor was elected president
- Nathan Larson was elected vice president
- Reilly McConnell was elected secretary
- Brandon Volstad was elected treasurer

Courtney Hutson, Maryn Cowell, Hannah Burkhart, and Mya Burkhart were elected reporters. The reporters will write columns in the hoofbeat about events, shows, conventions, and other activities going on in the region.

Once a month all the junior leaders and a few adult mentors come together on a conference call. During conference calls we discuss upcoming events, projects and find activities for the juniors to do throughout the region. We are all looking forward to working together, and creating a fun and memorable year.

LYNX RIVER REGISTERED HIGHLAND CATTLE

Dan & Mary Webster
21904 County Hwy Z
Cornell, WI 54732
715-239-6665

lynxrivercc@centurytel.net



Pell Creek Cattle Co.

Thomas McConnell
Bailey & Reilly
2425 U.S. Hwy 14
Balaton, MN 56115

(507) 829-2558

pellcreek1875@wildblue.net



A.C.T. CAMP

(Advanced Cow Training)

- by Anne Proctor

July 7-9, 2017

Windemere Farm Junction City, WI

The NCHCA Junior Committee is busy planning for another Advanced Cow Training (ACT) weekend! The dates are July 7-9, 2017, and the location is Windemere Farm in Junction City, WI. While the content is geared toward the juniors, Highland breeders wanting to learn more about managing cattle are welcome to attend. There will be opportunities to work with cattle, educational sessions with industry professionals and some time to relax and enjoy the company of other Highland enthusiasts. Mark your calendar and watch for more details to come.

WALNUT BLUFFS FARM

SHARON LEWIS

39841-176th Street
Canton, MN 55922
507-743-0201
walnutbluffsfarm@acegroup.cc



Windemere Farm

Registered Highland Cattle

John & Anne Proctor
3960 County Road HO
Junction City, WI 54443

715-457-6748
www.WindemereHighlands.com
WindemereFarm@TheProctors.com



DALRIADA FARM

Registered Scottish Highland Cattle

BILLY, BARBARA & EMILY JOHNSTON

2353 105th Street East
Inver Grove Heights, MN 55077
651-457-4449
dalriada@comcast.net



Creachann Gleann



Registered Highland Cattle

Ben and Mary Schmitke
7200 Platte Rd
Platteville, WI 53818

Phone: (608) 348-4047
Email: info@creachangleann.com
Web: http://creachangleann.com



Mark & Jamie Schulz

18709 690th Ave.
Elkton, MN 55933

(507) 582-1073

info@flatlandfarm.com
www.flatlandfarm.com



WINDLAND FLATS

Partnering with Highland Farms in Minn. and Wisc. to market and sell grassfed Highland Beef.

Contact us to discuss how to become a partner farm.

www.WindlandFlats.com
info@windlandflats.com
(262) 617-4232

Josh Krenz
Princeton, MN



1771-261st Avenue NW
Isanti, MN 55040

763-444-6552
stewarthighlands.com

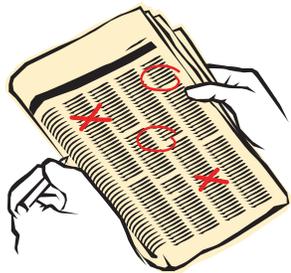
Our Website Is Changing – NCHCA.org

Like all organizations, we continue to grow and continuously look for ways to bring our members more value. And like most non-profits, we rely on the volunteer efforts of our members. With that in mind, we would like to thank Dave Eckwright for his relentless effort in maintaining our NCHCA.org website the last four years.

The NCHCA Board with recommendations from the NCHCA Web Committee has opted to build on our past website, and launch a brand-new website to kick off 2017. Coming soon to a browser near year, NCHCA is proud to announce these enhanced features and much more.

- Mobile Friendly
- Enhance Classified Ads
- Past Issues of the Hoofbeat
- A Junior's Page
- PayPal Payments for Dues, Classifieds, Calendars, and more
- New, clean, sleek design
- New Up-to-date PDFs on Highlands
- Show Results
- A list of breeders that sell beef to consumers

We will announce, via Facebook and email when the new website is live, or keep checking yourself to find out. If you have comments, or would like to submit information for the website, please send it to any member of the website committee. Randi Johnson, Ben Schmidtke, Dave Eckwright and Josh Krenz (Find their contact information on the website, nchca.org). A special thanks to Randi Johnson for taking on the task of developing and maintaining the new website.



Classified / Want Ads

Ads from members may be submitted for a dime a word or \$5.00 for a business card per issue. Remember it does not have to be just cattle. It can be head gates, corral panels or any other equipment you wish to sell or purchase.

For Advertising

Send ads to: dalriada@comcast.net

Checks payable to: NCHCA

Send to: Billy Johnston
2353 105th St E
Inver Grove Heights, MN 55077

April Hoofbeat Newsletter

The deadline for our next issue will be
March 15, 2017.

Please submit all articles and photos using the contact information below.

Preferred formats are: Articles – Microsoft Word, Photos/images – PDF format, Tables/graphs – Microsoft Excel. We need original electronic artwork.

TJ Associates Attn: Dan Stewart
6441-140th Court NW | Ramsey, MN 55303
T 763-323-8717 | F 763-323-8704
dans@tjassociates.net

Please call if you have any questions.
Hoofbeat articles can be submitted from now up until the deadline date.

2016 Annual Meeting Minutes

Call to order – Proof of quorum, Introductions made.

Proof and Notice of meeting – Online Notice and email sent out 1/12/16. Written notice in September/January Hoofbeat.

■ Action of Minutes

- Copies of the minutes passed out
- Motion to accept: Mark Schulz moved to accept the minutes, Cindy Sassen seconded
- Minutes approved as read

■ Officers Reports

- Secretary Report-Jan Larson
- Currently 78 members
 - 20 of those are sponsored memberships
 - 36 Junior Members
- Treasurer Report-Billy Johnston
- Billy read and reviewed the Treasurer's report.
- Some discussion ensued regarding changing to a fiscal year report and showing PayPal
- Expenses separate from purchases
- Mark Schulz will give Billy receipts for NCHCA Show Promotion to submit to AHCA for advertising
- Roger and Cindy Weideman will submit receipts from 2015 Farm Tech Days as well
- Billy stressed one person should be in charge of calendar distribution, checks etc. It's difficult for the Treasurer to keep track of the expenses and income from the calendar when many people submit payments and expenses at different times throughout the year.
- Josh Krenz volunteered to audit the books
- Motion made by Josh Krenz to change Treasurer's Report to Fiscal year reporting, January 1 to
- December 31st and to separate Paypal Expenses from payments made online.
 - Seconded by Mark Schulz.
 - Motion passed
- Cindy Sassen suggested to give remaining cookbooks to new juniors
- Dave Eckwright suggested putting cookbooks on website for sale

■ Committee Reports

- AHCA Director Report – given by David Larson, NCHCA Regional Director
- Anne Proctor added that it's time for AHCA members to nominate for Director At Large for AHCA and suggested that members think about who may be willing, and who they could nominate, then email Ginnah Moses or Jan with suggestions

- Show Committee
 - NCHCA – Mark Schulz gave the report and passed out Income/ Expense Statement from the 2015 NCHCA show.
 - Tentative date for NCHCA 2016 Show will be Saturday, Oct. 1st, 2016
- World Beef Expo- Ben Schmidtke talked about Highland exposure and the 2015 Show. There was also discussion about showing commercial Highland cross animals. Non-agricultural people get to learn about where their food comes from in this type of venue. This year's World Beef Expo will be Sept. 22, 2016 through Sunday, Sept. 25th, 2016
- Junior Committee – Sue Dyke submitted a report which was read by Anne Proctor
- Website Committee – Dave Eckwright stated that Hoofbeat issues could now be viewed online
- Hoofbeat Committee – Josh Krenz has copies of last 5 Hoofbeats for anyone who is interested.
- Editions of the Hoofbeat will now be online to view electronically. Josh put out a "call for articles" on any topic related to handling, nutrition, health of the animals.
- Wisconsin Cattleman's Report – Roger Weideman
- Some discussion was made regarding the Country of Origin Labeling and whether or not cattlemen would be in support of it
- Large discussion regarding wolves being removed from endangered species list also ensued
- Wis. Farm Tech Days Report – Roger Weideman stated that this is a good opportunity to spread the word about different breeds of cattle and educate people on farming. The next Farm Tech Days will be July 19-20-21, 2016 in Walworth Count

At 2:30 pm the membership took a break to resume at 4:00 pm

■ Unfinished Business

- Picnics – Ben Schmidtke asked for volunteers
 - Schon Boden/Weideman farm volunteered

■ Elections

Director

- Nominations for director: Randi Johnson – nominated by Josh Krenz
 - 2nd Billy Johnston
- Nominations: Jamie Schulz – nominated by Billy Johnston
 - 2nd Roger Weideman
- Votes tallied: Randi Johnson voted in as Director.

■ New Business

- NCHCA Cattle Auction- Heather Baily submitted her report and Jan Larson read it.
- Cattle video on website would be easy per Dave Eckwright
- Larry Sassen stated sales on farms outsold those on fairgrounds/sale barn in MN
- Lacrosse, WI would be considered center of membership
- If held in LaCrosse, will people outside of NCHCA members be willing to bring in animals?
- Any other shows on the weekend of Sept 10th, 2016? Unknown
- Possibly of rotate the sale around the state in the future
- Discussed Heartland Auction and facilities and their consignment limit is for 90 animals
- West Salem Fairgrounds discussed as possible location
- Drover Hill sale discussed – how good is attendance there? Unknown, but seen in pictures, attendance seems to be good.
- Who will benefit from sale? Do we want outside of genetics or do we want to sell within our own? What is objective?
- Health restrictions discussed.
- Josh suggested “drop points” for members that live past 200 miles where animals could be transferred to sale with trailers making the entire trip.
- Anne Proctor suggested looking into DOT regulations before setting up drop points
- Suggestion of opening up to ALL Regions and setting fee structure up to reflect that
- NCHCA members will pay one price, non-NCHCA members will pay a slightly higher fee
- How many people willing to sell animals there? Unknown
- Josh Krenz moved to hold 1st annual Highland Cattle sale at Cobblestone the second weekend in September.
 - Anne Proctor seconded
- Discussion of “loan” from general fund to get show started or to set up a budget. It was decided there was lot of research to do first
- Can we lose money on this? Yes. It’s a risk. USA is possibly going in to a “down cow” economy.
- Heartland Sale is NOT a money maker...Gloria A. stresses it’s a membership benefit only
- Would it be more feasible to have committee view logistics, check in to costs, etc.?
- Next year, 2017, may be better to have an auction Josh Krenz’ motion voted down
- Dave Eckwright made a motion to have committee study feasibility for sale, report to the board their findings regarding location, date and expenses, and then set a date for some point in the future.
 - Dave Larson seconded the motion.
 - Motion passed
- NCHCA Show location- Mark Schulz moved to have fall show Oct 1st in Austin, Minnesota.
 - Jamie Schulz seconded
 - Motion passed
- Farm Tech Days Sponsorship- Roger Weideman asked for approval of funding for Farm Tech Days, including WI Cattleman.
 - Josh Krenz seconded
 - Motion passed
- Mark Schulz requested funds for MJSC – cost is \$500 for Assoc. banner to be hung in the show ring, allowing us to have a BREED Show. After donations by Flatland Farm and Almosta Farm \$300 would come from the general (not junior) fund because it’s an NCHCA banner, not NCHCAjr banner
 - Dave Eckwright seconded
 - Motion passed
- World Beef Expo – Ben Schmidtke announced that the NCHCA display in Barn costs \$100. Joan Rose moved for \$100 be put toward the NCHCA display area for World Beef Expo
 - David Larson seconded
 - Motion passed
- Minnesota State Fair – Mark Schulz is not sure if we will be in Moo Booth yet and will check this week to find out. If the Highlands are not in moo booth, cost will be approx. \$50.
- Anne Proctor moved to authorize up to \$100 for MN State Fair if necessary.
 - Billy Johnston seconded
 - Motion passed
- Mark Schulz promoted the Highland Cattle Foundation Semen Sale in February 2016
- NCHCAjr Cookbooks – Cindy Sassen suggested putting cookbooks for sale on website and after a certain amount of time, giving them to new juniors. Billy Johnston will mail out cookbooks as sold from the website or as new juniors arrive. Josh Krenz and Billy Johnston will discuss shipping costs and Josh and Dave Eckwright will put PayPal button up on the website
- The meeting was adjourned at 5:30 pm
 - Ken Rose moved to adjourn and seconded by Mark Schulz
 - Motion passed.

Highland Production Sale



presented by

North Central
**Highland
Cattle** 
ASSOCIATION

**Saturday,
June 24, 2017**

*Hosted by Four T Acres
8968 Fishman Road
Burlington, WI
1-262-539-3257*

- Selling Quality Registered & Unregistered Highland Heifers, Bred Females, Cow/Calf Pairs and more
- Cattle from all over the USA, including long-standing, recognized farms and genetics built to produce quality beef for every type of operation
- Bid in person or online
- Trucking can be arranged before sale day across the USA
- See all the cattle lots and more information at HighlandSale.org

HighlandSale.org

Highland Production Sale

presented by North Central Highland Cattle Association

We are excited to announce that we will be managing the 2017 Highland Production Sale presented by North Central Highland Cattle Association! The sale will be held on Saturday, June 24th 2017 at 1:00 pm at Four T Acres, 8968 Fishman Road, Burlington, Wisconsin.

We need your support of extremely high quality entries with progressive genetics to make this a successful event. If you are interested in participating in this major event, we need your timely response to the following entry guidelines. **Please read carefully.**

Entry deadline will be April 24th, 2017

Go to www.HighlandSale.org and submit your application and photos electronically (preferred). We will also need copies of pedigrees and good photos. All catalog information and photos must be in by this date, so we are assured of prompt catalogs and effective advertising. **Check must accompany your entries and be made payable to the North Central Highland Cattle Association, or the PayPal option on the website may be utilized.**

Entries: Entries may include: cows, bred or with calf at side, open heifer calves, steers, bulls, embryos or semen.

Entry Fees: Bulls & Females: \$80 for Non-NCHCA Members (includes automatic NCHCA enrollment) \$50 for current NCHCA Members. Bedding and water will be provided for each animal. Entry fees will be treated as advance sale expense and are non-refundable. The last bid received in the sale ring constitutes the basis for sale expense, which includes floor prices, pass outs, buy backs etc.

Motel Headquarters:

Hampton Inn

40 West Hidden Trail

Elkhorn, WI 53121

1-262-743-2360

Reserved Block cut off 5/1/17

AmericInn

210 Commerce Ct

Elkhorn, WI 53121

1-262-723-7799

Reserved Block cut off 5/23/17

Internet Auction: NCHCA will be providing Live Internet Auction to all sales using the services of DV Auctions. They will be asking for videos of consigned animals and will have them available for viewing prior to the auction.

All cattle **MUST** be halter trained, in top condition, and groomed. Wild or sour dispositioned animals will not be tolerated. All bulls born before January 1, 2016 must pass a breeding soundness exam, performed by a licensed veterinarian and noted on health paper or fertility certificate. Any NON-VIRGIN bull selling will need to be Trich Tested. Please consult your veterinarian to have this test done before sale time and must be stated on the health paper. **All ORIGINAL registration papers must be presented to the sale committee when the animal(s) arrive on the sale grounds.**

We encourage your prompt response to this entry letter and if you have any questions or need additional entry forms, please call:

Sincerely,

Highland Cattle Production Sale Committee

Heather Bailey, Chairperson 1-262-689-7013

Richard and Jean Gruenert 1-262-539-2725

Josh Krenz 1-763-260-1001

David and Jan Larson 1-262-539-3257

Ben Schmidtke 1-608-348-4047



6441-140th Court NW
Ramsey, MN 55303

The North Central Highland Cattle Association (NCHCA) was formed in 1982 to promote Scottish Highland Cattle, form a marketing unit for breeders, and to provide a local organization closer to home. The organization has done this and provides opportunities for youth and families to have fun with their Highland cattle. Our association provides networking and educational opportunities for its members, has an active junior program for youth, and provides a local voice to the national organization, the American Highland Cattle Association.

NCHCA Upcoming Events 2017

- **January**
17-21st AHCA National Show and Sale
National Western Stock Show
Denver, CO
- **February**
4-5th NCHCA Annual Meeting
Eau Claire, WI
- **June**
24th Highland Production Sale
June 24, 2017
Burlington, WI
- **July**
7-9th Advanced Cow Training Camp
Windemere Farm
Junction City, WI
- **July (Continued)**
11-13th Kewaunee County Farm Technology Days
Algoma, WI
- **August**
Wisconsin State Fair
West Allis, WI
Minnesota State Fair Moo Booth
St. Paul, MN
- **September**
22-24th World Beef Expo
Burnett, WI
- **October**
NCHCA Regional Highland Cattle Show
Austin, MN