

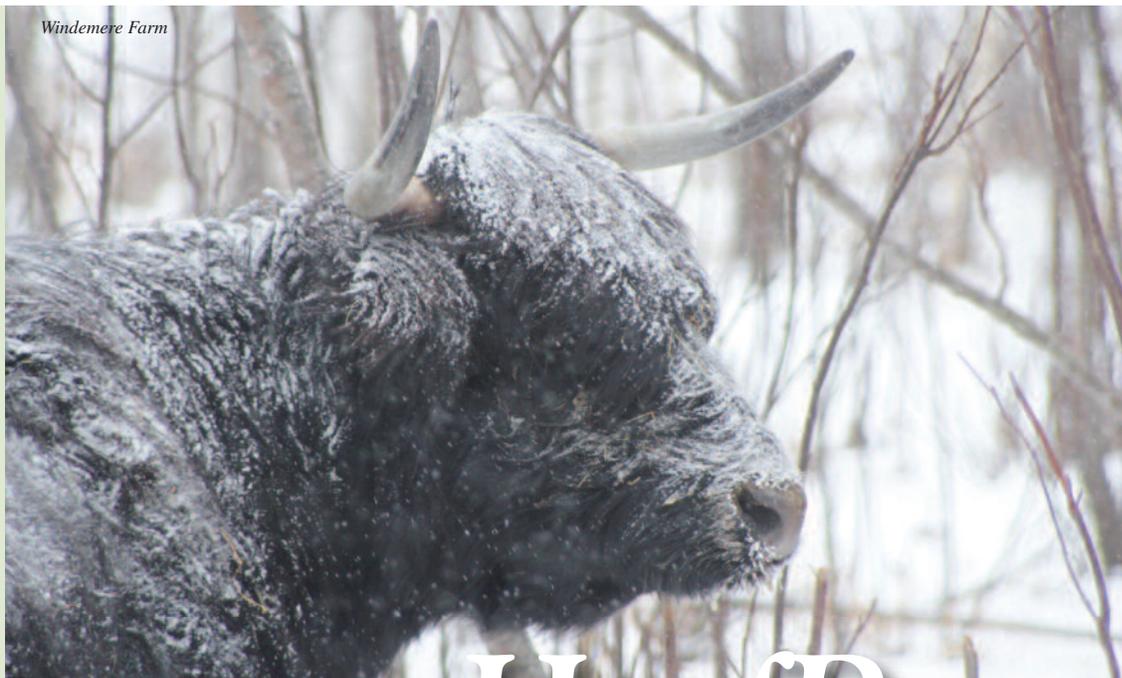


VOLUME 47

**JANUARY 2018**

ISSUE 1

Windemere Farm



# THE HIGHLAND *HoofBeat*

## **NCHCA 2017 Elected Officers and Board of Directors**

Larry Sassen  
President (17-19)  
320-745-2444  
lsjfarm@brainerd.net

Randi Johnson  
Vice President (17-19)  
651-674-7395  
mail@climbingstumpfarm.com

Jan Larson  
Secretary  
262-539-3257  
FTAcs@tds.net

Billy Johnston  
Treasurer  
651-457-4449  
dalriada@comcast.com

**ACHA Director:**  
Jaime Schulz (17-19)  
507-582-1073  
info@flatlandfarm.com

**NCHCA Directors**  
Lori Engen (17-18)  
715-530-1455  
lsengen@yahoo.com

Ryan Weideman (17-19)  
218-355-0521  
ryan\_otto@hotmail.com

Lara Taylor (17-19)  
507-458-2148  
hairycows@hotmail.com

## **President's Message** – *Larry Sassen, President*

Happy 2018, I trust everyone had a Merry Christmas and made it safely though the holiday weather. Christmas day with a temperature of -8 as I was out chopping the daily load of corn from a late planted corn crop. This load was half the daily feed supply for our highlands, I wondered if I was providing a good source of energy for the highlands during the cold weather we were having. We had moved them from a smaller hay filed-pasture area with a thin wooded area to the north and west to larger area including two corn fields for them to glean and a three acre hay field with a thick woods to the west where we are feeding them for part of the winter, our way of spreading manure.

My question maybe answered at this year's annual meeting of the North Central Highland Cattle Association in Eau Claire, Wisconsin by our own member Anne Proctor. With the weather across our membership area this past growing season, I'm sure that there is a wide variation of feed being fed our members highlands. At Boulder Meadows the first fifty acres of hay was put up dry and young, after that everything was put up between rain showers making much of it over mature. Much of our second crop that we cut is dusty because of cold wet weather, what we could not cut because of getting late in the growing season was harvested by our highlands in October and November.

Attending the annual meeting and farm tour – picnics can be a learning event and social event for our membership, it can also be a great experience to host one of these events at your place weather it be for a few hours or to provide an overnight for those traveling long distances. Cindy and I are looking forward to visiting with our highland friends and meeting new members again this year.

See you at the meeting,  
Larry Sassen

**MISSION STATEMENT:** *North Central Highland Cattle Association shall protect the integrity and sustainability of the Highland breed by promoting education and social interactions of its members.*

# Hello Everybody!

I would like to be sure everyone is aware of the upcoming Annual Meeting to be held on February 3rd and 4th, 2017 in Eau Claire, Wisconsin at the Holiday Inn.

**4751 Owen Ayres Court  
Eau Claire, WI 54701**

Yep, you saw it correctly! It's a different hotel this year so it will be fun to try out something new! Please give them a call at 715-830-9889 and ask them for the NCHCA Meeting special room rate starting at \$82 per night. Then, you can hop on the North Central website, [www.nchca.org](http://www.nchca.org) to fill out the form for registering, email or snail mail it to me, and pay thru PayPal for the dinner and meeting. Super simple! The deadline is January 5th, 2017 so be sure to fill out the form and get it to me early! Sign in will be at noon on Saturday the 3rd, meeting at 1 pm, and dinner at 6 pm catered by Johnny's Italian Steakhouse.

I couldn't have asked for a better speaker for Sunday Morning either! Our very own NCHCA member Anne Proctor will be discussing the latest in cattle nutrition and keeping our animals healthy and strong.

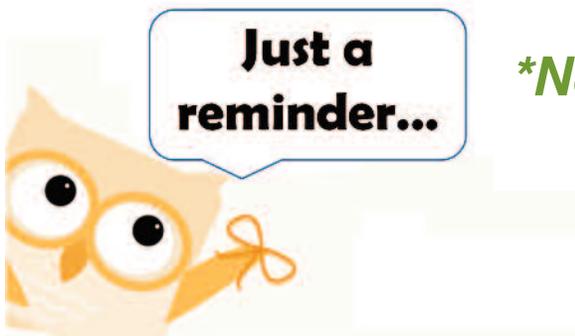
Don't forget, if you can, to bring along an auction item to donate to the juniors. They will be auctioning off the items to raise money for their activities throughout the year. The funds will go toward recreational activities during our annual meeting, educational activities like cow camp, and expenses for their show in Austin, MN in the fall of the year. Please direct any questions about the auction or its items to: Paige Proctor, NCHCAjr Pres., at [windemerefarm@theproctors.com](mailto:windemerefarm@theproctors.com) she can help you out with it.

We had so much fun last year that I'm super excited about the meeting this year too, and looking forward to seeing everyone again! I'll bet there are few breeders there you would like to see again also, or even meet for the first time! Your board has been working so hard on new ideas and projects for our association but they need membership input to help guide them, so sign up right away to join us in February for a great weekend of learning, "cow talk" and having fun!

Stay warm and see you soon!

*Jan*

**NCHCA Annual Meeting – February, 3 & 4  
Eau Claire, WI**



***\*New Location This Year!***

# The 2018 NCHCA Calendar is still available to order!

Support our Association by purchasing calendars. Another great job of putting together fine examples of the breed and featuring member farms.

**These make great gifts!**

**\*Start getting your photos ready for the 2019 calendar.**



## 2017 North Central Regional Show

*Mark Schulz – Show Manager*

Our fall regional show was in Austin, MN for a sixth year on Saturday, September 30th. We had 19 farms showing 41 Heifers, 3 cow/calf pairs, 11 bulls and 8 market animals. New this year was the Sovereign show having three quality entries. The juniors boasted 24 show persons – with great success in their breed show of 15 heifers, 6 market animals and some very competitive showmanship classes and costume class. This year was the fifth year that a Junior of the Year was selected and awarded a traveling trophy and a trophy belt buckle to keep. This year's recipient was Brandon Volstad of Cheese Head Highlands in Burlington, WI. We had great weather for the show and had a great time catching up with old friends and making new ones. This is truly a family event. As tradition dictates the open show was started with a few tunes from Ewan Ferguson, a piper out of Rochester, MN. There are still a few bills to wrap up, but finances look to be about even compared to last year – I thank all the generous farms and people that support the show.

We are planning to have this show back in Austin for 2018. Please note the show will be a week earlier this year as World Beef Expo changed weeks. **The date of the North Central Show will be September 22, 2018.**



Partnering with Highland Farms in Minn. and Wisc. to market and sell grassfed Highland Beef.

Contact us to discuss how to become a partner farm.

[www.WindlandFlats.com](http://www.WindlandFlats.com)  
[info@windlandflats.com](mailto:info@windlandflats.com)  
(262) 617-4232

Josh Krenz  
Princeton, MN

**WINDLAND**  
F L A T S



**Pell Creek Cattle Co.**

**Thomas McConnell  
Bailey & Reilly**  
2425 U.S. Hwy 14  
Balaton, MN 56115

(507) 829-2558  
[pellcreek1875@wildblue.net](mailto:pellcreek1875@wildblue.net)

# Save the Dates

**67th AHCA Annual General Membership Meeting & Gathering  
in conjunction with the  
NCHCA Highland Cattle Production Sale**



## June 22-23, 2018

at Cobblestone Farm and Four T Acres  
East Troy and Burlington, Wisconsin.



The 2018 NCHCA Production Sale is lining up to be another promising and exciting Sale. The sale will be held in conjunction with the AHCA Convention hosted by the NCHCA. This avenue provides the opportunity for increased buyers and consignors in an enjoyable and educational atmosphere. The sale committee has been contacted by several breeders who will be attending the convention and would like to consign cattle. The maximum lots accepted for 2018 will be 50.

The Sale will be held at Four T Acres in Burlington on Saturday, June 23. We encourage consignors to consign early to reserve their lot in the sale. Entry info does not need to be done immediately, but the possibility of this Sale reaching maximum is very likely. Payment can be made to hold your lot, and entry information sent in prior to the deadline of April 22. All information can be found on the Sale website at [www.highlandsale.org](http://www.highlandsale.org).

The Sale committee is looking forward to another tremendous sale and welcomes all questions and constructive ideas. Please feel free to contact Heather Bailey at 262-689-7013 or email [tamarlinnorth@aol.com](mailto:tamarlinnorth@aol.com)

Committee members for the 2018 Production Sale are: Jean and Rich Gruenert, Dave and Jan Larson, Josh Krenz and Heather Bailey.

## Highland Cattle Production Sale



North Central  
**Highland  
Cattle**  
ASSOCIATION

**Saturday,  
June 23, 2018**

Burlington, Wisconsin  
Bid Online or In-person

- Selling Quality Registered & Unregistered Bulls, Highland Heifers, Bred Females, Cow/Calf Pairs and more.
- Held in conjunction with the 2018 AHCA Annual Convention at Cobblestone Farm and Four T Acres on June 22 & 23.
- See all the cattle lots and more information at [HighlandSale.org](http://HighlandSale.org)
- Limited to the first 50 quality Highland consignments.

**262-539-3257 | [HighlandSale.org](http://HighlandSale.org)**

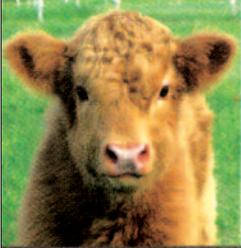
**Don't miss out on the opportunity to attend!**

# SCHÖN BODEN FARMS



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rweidema@centurytel.net

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WindemereFarm@TheProctors.com

## Creachann Gleann



Ben and Mary Schmitke  
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Platteville, WI 53818

Registered Highland Cattle

Phone: (608) 348-4047  
Email: info@creachangleann.com  
Web: http://creachangleann.com

## LYNX RIVER REGISTERED HIGHLAND CATTLE

Dan & Mary Webster  
21904 County Hwy Z  
Cornell, WI. 54732  
715-239-6665

lynxrivercc@centurytel.net

# FOUR T ACRES

## Scottish Highland Cattle

### The Gruenerts

Jean, Rich and Randy  
8670 Fishman Road  
Burlington, WI 53105  
262-539-2725

greearth.jean@gmail.com

www.fourtacres.com

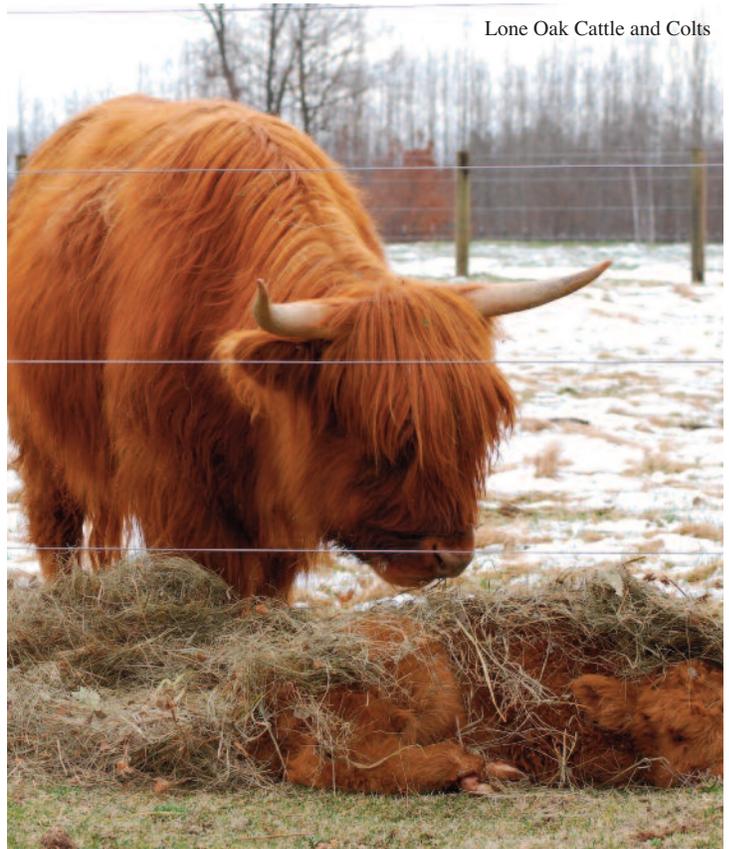
### The Larsons

David and Janet  
8968 Fishman Road  
Burlington, WI 53105  
262-539-3257

FTAcres@yahoo.com



Four T Acres



Lone Oak Cattle and Colts

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# North Central Highland Cattle Association

## Website Committee Report

*Annual Meeting February 3, 2018*

### **Committee membership**

Randi Johnson, Chair, Josh Krenz, Daniel Webster

### **Activities**

The website has gone through significant changes in 2017. At the 2017 annual meeting, three recommendations were implemented.

### **New Website Format**

After switching to an online website builder, a new site was developed and published in early February. The home page is updated with some frequency to feature recent and upcoming activities.

The new website is seeing a fair amount of traffic. In the last week of December, there were over 300 unique visitors with over 1,000 page views. Referrals are coming mainly from the Facebook page and Google searches.

### **Branded Merchandise**

NCHCA logo polo shirts, t-shirts and hats were offered through the website in partnership with Dan Stewart and TJ Associates. While the apparel sold at events, such as the annual meeting and sale, very little traffic was generated through the website. The link was disabled.

### **Classified Advertising**

At the annual meeting, a free 90-day classified ad was approved as part of the annual membership fee. Only two farms have taken advantage of this advertising option.

### **Recommendations for 2018**

#### **1. Promote member use of profiles.**

A profile page is created for each member farm, including member names and contact information including website links if provided. Farm information and photos may be added by members, though only a limited number of farms have done so.

Google searches are bringing up these profile pages for member farms, and in a recent week over 40 separate farm profiles were viewed. If members are willing to provide more information, this can be a good way to increase interest in the breed and promote individual farms.

**Action plan:** Highlight this option in a future issue of the Hoofbeat and send reminders to members about the option.

#### **2. Expand on beef producer listing.**

A beef producer listing is available on the website though very few farms have signed up to be included in the listing.

**Action plan:** A checkbox to be included on the listing has been added to the online membership renewal. Include description in a future issue of the Hoofbeat.

#### **3. Promote classified advertising.**

While there has been limited participation in using the website for classified sales, providing the free ad adds value to the annual membership.

**Action plan:** Continue to remind members of the availability of this advertising option.

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## Hoofbeat Committee Update

*Josh Krenz, Windland Flats, [info@windlandflats.com](mailto:info@windlandflats.com)*

It was another great year for the Hoofbeat. Thanks to everyone who submitted articles and content to make it a very informative and member focused newsletter. A special thanks to Dan Stewart and the team at TJ & Associates for all the work in putting this newsletter together each quarter.

For 2018, we are looking for more volunteers to help provide content and articles. If you have a topic you would like to write about, please email Josh Krenz at [info@windlandflats.com](mailto:info@windlandflats.com).

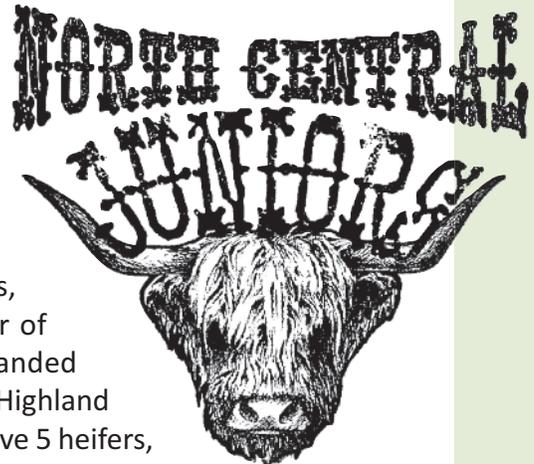
## Welcome New NCHCA Junior Members

Jett, Elliot, Andrew and Noah Olsen are new members of the NCHCA Juniors. Jett is 14, Elliot is 12, Andrew is 6 and Noah is 4. They first saw highlands at the Mower County Fair in Austin, MN. They researched the breed and its benefits, looking to buy some in the future. In November of 2014, they bought 2 bred heifers and have expanded their herd since then, buying their first bull at the Highland Production Sale in June of 2017. They currently have 5 heifers, a bull, a steer and a cow. They would like to ultimately have 5 breeding cows, one bull and not exceed 20 head. They are planning on selling both beef and breeding stock.

The Olsens have had the goal of keeping a grassfed operation since they started raising highlands. They now use a rotational grazing system in the summer. In the winter, they distribute round grass hay bales. Olsens have used a couple different techniques to breed their heifers. These include, of course, natural service, and occasionally using AI. They have bred their unregistered heifer to a commercial bull via AI.

The boys daily chores on the farm consist of cleaning out heifer pens and brushing the heifers to bond with them. Once a calf becomes available on the farm, the boys can 'claim' it as their own project to raise. They spend as much time as they can with their animal, so that once they want to show the calf, it is able to be handled safely. Their responsibilities include washing, showing, feeding and all care of that particular calf.

The Olsen boys have also started their show career off strong, and are having fun at the same time! They have attended the MN Jr Spring Classic, their own County Fair and the NCHCA show. The Olsen boys say their ultimate goal in showing at their county fair is to make it to the state fair with their cattle. They are planning to attend the Cornhusker State Highland Classic in the Fall of 2018.



# 2017 Official Annual Meeting Minutes

Call to order at: 1:00 pm February 4, 2017

Proof of Quorum and introductions made

Proof and notice of meeting via online/email made 11/29/16. Written notice provided in January Hoofbeat.

## ■ Action of Minutes

- Copies of 2016 Annual Meeting minutes passed out
- Motion to Accept: Jean Gruenert, Motion 2nd: Mark Schulz
- Minutes approved as written

## ■ Officer Reports

- **Secretary Report** - Currently a total of 74 members  
14 Members Sponsored
- **Treasurer Report**-Billy Johnston read and reviewed Treasurer's Report
  - Current Account Balance as of Dec. 31, 2016  
\$15,794.62
  - Current Junior Account Balance as of Dec. 31, 2016  
\$2415.12
  - Motion to Accept: Mark Schulz, Motion 2<sup>nd</sup>: Jean Gruenert
  - Treasurer's report approved as read
- **AHCA Director Report** – David Larson
  - University of Denver working with AHCA regarding parliamentary procedure
  - National Convention – Aug 7,-9 in College Station in Texas
  - 2016 Convention held in Lehighton, Penn. saved AHCA \$6000.00 in convention expenses.
  - AHCA Treasurers Report: came out \$8000 ahead of previous years balance mainly due to fewer convention expenses
  - Show Committee working on several issues regarding implementing crossbred and sovereign classes at regional and national shows. Clipping issue has once again been raised and the national show committee is now working toward a solution for that.
  - Marketing committee is currently working with results from Dr. Weigand's report from the University of Missouri on "shear force test" on highland beef cuts. They are trying to determine the next phase of study, and how to use the results in a marketing campaign for highland beef breeders to use. Watch for write up/report in the next issue of Bagpipe
  - Next stage of study? Still deciding whether or not to do a steer study
  - Mark solicited for donations to Highland Cattle Foundation and Semen Sale Donation
  - AHCA now has Sovereign (Crossbred) animal registry implemented, amounting to approx. 7 animals currently. Look for rules in AHCA membership booklets and online at their website

## ■ Committee Reports

- **Show Committee**-Mark Schulz  
NCHCA Regional Show in Austin, MN.
  - Total Revenue for 2016 Show. . . . . \$6728.25
  - Total Expenses for 2016 Show . . . . . \$6190.13
  - Current balance in the Show Account. . . \$7481.60MN State Fair-Mark Schulz reported  
World Beef Expo- Ben Schmidtke reported
- **Junior Committee**- Paige Proctor NCHCAjr President and Brandon Volstad NCHCAjr Treasurer reported on activities. Balance in the junior account as of Dec. 31, 2016 \$2415.12
- **Website Committee**-Randi Johnson
  - Randi Johnson made a presentation regarding updating the website platform to a web builder @ \$144 p/year to accommodate merchandising, and ease of content editing. She suggested changes and updates to classified advertising recommending
    - 1) Free 90 day 50 words/1 photo for free to paid current NCHCA members.
    - 2) Adding options for a full page ad PIF 1 year at a \$10 discount
  - Would like to feature farms on the website with their own separate pages
  - Motion was made and unanimously passed to accept the proposed update and changes.
- **Hoofbeat Committee**-Josh Krenz reported
- **NCHCA Production Sale**-Heather Bailey Reported June 24<sup>th</sup>, 2017 all information given out in a packet and posted online
  - Internet Auction-video and online
  - Bob Hageman auctioneer and clerking
  - Juniors will be handling lunch Friday night social hour at sponsoring farm Saturday night dinner at local restaurant
  - Deadline for consigning is April 24
  - Stressing good photos – 1<sup>st</sup> image buyers see
  - Reserves on animals are welcome. Pulling reserves NOT recommended
  - Hotel Reservations require mentioning the Highland Production Sale to received discounted rate
  - Prefer ready to breed HIGH quality bulls for the sale– trying to avoid a high number of bull sales.
  - Reiterated addendum to the packet handed out regarding consignors to obtain a breeding soundness exam for bulls
  - Wisconsin Cattleman's- Roger reported
  - Tent at Farm Tech days. 10-12 different breeds live cattle. Committee Sign up recommended. Larry Sassen wants to have a brief meeting on calendar dates with newly implemented calendar committee after dinner

■ **Unfinished Business**

- Picnics-Ben looking for volunteers

**Elections**

- **AHCA Director Nominations**

- 1) Heather Bailey-accepted nomination
- 2) Jaime Schulz-accepted nomination

Ken Rose moved to close AHCA Director Nominations, Josh Krenz 2<sup>nd</sup>. Nominations closed and ballots cast.

**Elected AHCA Director: Jaime Schulz**

- **NCHCA Director Nominations**

- 1) Dan Webster-accepted nomination
- 2) Lara Taylor-accepted nomination
- 3) Ryan Weideman-accepted nomination
- 4) Jaime Schulz-accepted nomination

Cindy Weideman moved to close NCHCA Director Nominations, Heather Bailey 2<sup>nd</sup>. Nominations closed and ballots cast

**Elected NCHCA Directors**

**Ryan Weideman - 2/2017 – 2/2019**

**Lara Taylor – 2/2017 – 2/2019**

- **NCHCA Vice Pres Nominations**

- 1) Randi Johnson-accepted nomination

Ken Rose moved to close NCHCA V.P. Nominations and cast a unanimous ballot, Josh Krenz 2<sup>nd</sup>.

**Unanimous ballot cast NCHCA V.P.: Randi Johnson**

- **NCHCA Director Nomination** 1 year term, vacated by Randi Johnson

- 1) Kerie Olson-accepted nomination
- 2) Lori Engen-accepted nomination

Josh Krenz moved to close nominations for NCHCA Director 1 year term, vacated by Randi Johnson, Heather Bailey 2<sup>nd</sup>.

**Elected NCHCA Director 1 year Term:**

**Lori Engen – 2/2017 – 2/2018**

- **NCHCA President Nominations**

One nomination and unanimous ballot cast  
Larry Sassen NCHCA President – 2/2017 – 2/2019

■ **New Business**

- **By-law Changes**

Jan Larson moved to change by-laws as written, 2<sup>nd</sup> by Billy Johnston Article 5, Meeting of Directors, Section 4 *“Committees. The Board of Directors may establish committees as it sees fit. The President shall appoint a director as chairman of each committee. Said director shall report to the Board with respect to the subject matters of his or her committee.”*

To

*“Committees. The Board of Directors may establish committees as it sees fit. The committee members shall designate a chairman of each committee. Said chairman shall report to the Board with respect to the subject matters of his or her committee.”*

Motion approved as unanimous.

- **MJSC sponsorship:** Mark Schulz moved for NCHCA to sponsor \$300 to MJSC (Minnesota Junior Spring Classic)
  - Anne Proctor 2<sup>nd</sup>
  - Discussion
  - Motion approved regardless of Date

- **Wisconsin Cattlemen Assoc. Dues**
  - Roger Weideman moved to have NCHCA pay \$100 to Wisc Cattlemen for association Dues. Jean Gruenert 2<sup>nd</sup>. Motion approved unanimous.

- **Farm Technology Days**
  - Roger Weideman moved to donate to Farm Tech Days the amount \$320. Jean Gruenert 2<sup>nd</sup> Motion approved unanimous.

- **World Beef Display**
  - Ben Schmidtke moved to Fund NCHCA Display table at World Beef Expo equivalent to 2017 cost. Jean Gruenert 2<sup>nd</sup>. Motion approved unanimous.

- **Calendar Discussion:**
  - Dan W suggested making 13 mo. Calendar to have junior show pictures on back/bottom three spots of last page
  - Larry Sassen suggested making 15 month calendar to overlap first month or two of following year to cover early events in that year
  - Billy Johnston suggested looking at expenses/income prior to extending calendar monthly pages
  - 19 advertising spots available on upcoming 2018 calendarMotion made by Cindy W to leave discussion up to new calendar committee. 2<sup>nd</sup> by Ken Rose Motion approved unanimous.

- **NCHCA Show**, Mark Schulz asked if anyone else would like to run it. No volunteers.
  - Anne Proctor moved to continue show in Austin with Mark S in charge.
  - Jean Gruenert 2<sup>nd</sup> Motion Passed unanimously. Mark Schulz agreed to chair for another year. NCHCA Show will be Sept 30<sup>th</sup>, 2017

- **NWSS, Denver Colorado** Heather Bailey reported on Denver SaleSold 26 lots total
  - Heifers averaged . . . . . \$4122.72
  - High selling Heifer . . . . . \$8000.00
  - Bulls sale . . . . . \$33,800.00
  - Bulls averaged . . . . . \$4225.00
  - High Selling Bull . . . . . \$10,500.00

Cindy Sassen Moved to adjourn meeting and Ben Schmidtke 2<sup>nd</sup>.

Meeting adjourned at 5:02 pm, Feb. 4, 2017.

Respectfully Submitted, Jan Larson, NCHCA Secretary



## Classified / Want Ads

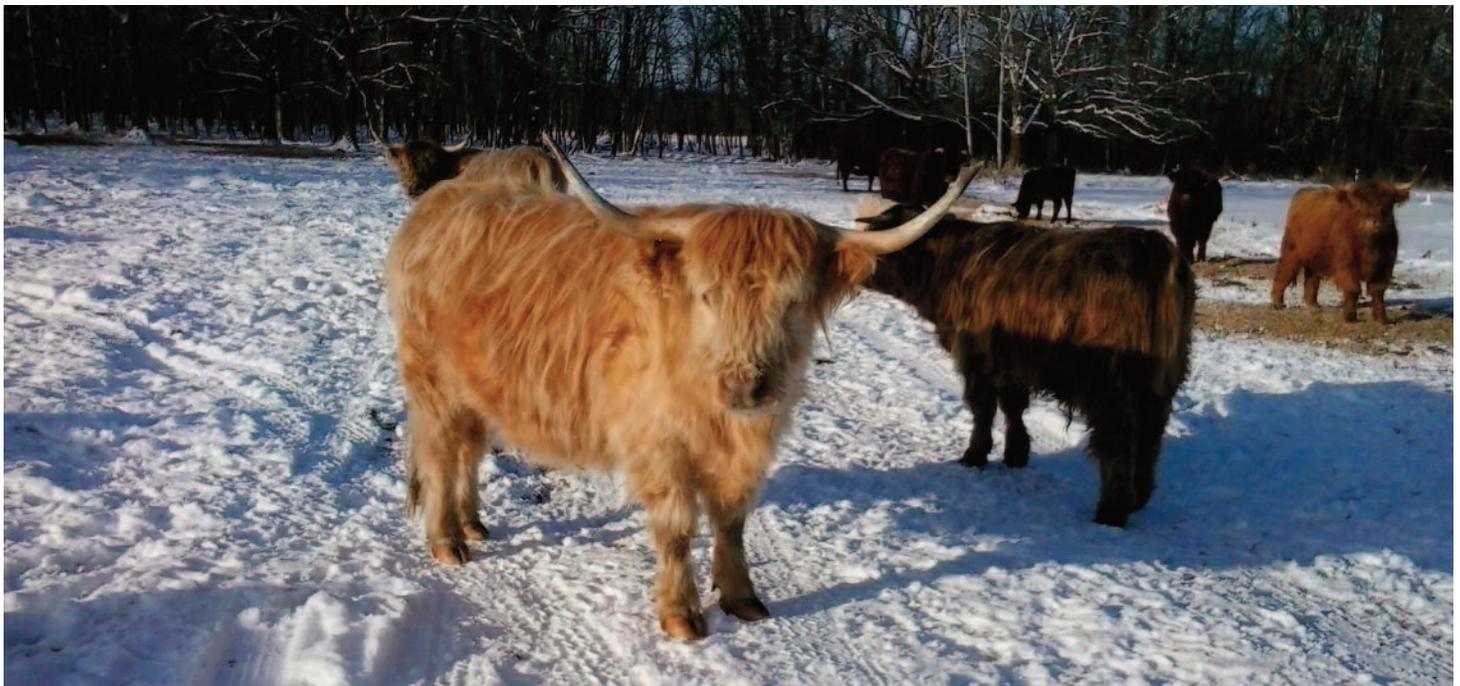
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Ads from members may be submitted for a dime a word or \$5.00 for a business card per issue. Remember it does not have to be just cattle. It can be head gates, corral panels or any other equipment you wish to sell or purchase.

**For Advertising Send ads to:** [dalriada@comcast.net](mailto:dalriada@comcast.net)

**Checks payable to:** NCHCA

**Send to:** Billy Johnston  
2353 105th St E  
Inver Grove Heights, MN 55077



## Volunteers Wanted



NCHCA needs volunteers. We have an open position for Treasurer. If you are interested, please contact any of the Board members.

---

## Call for Nominations

One NCHCA Board Position is up for election at the upcoming annual meeting in February. If you would like to run, or would like to nominate someone, please contact a Board member before the meeting.

## WE TIRED ACRES

Ken & Joan Rose  
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Canton, MN 55922  
507-743-0201

walnutbluffsfarm@acegroup.cc

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STEVE AND SUE DYKE

P.O. BOX 27, 101 WEST STREET

MAGNET, NE 68749

402.586.2631

SUE@ALMOSTAFARMHIGHLANDS.COM

WWW.ALMOSTAFARMHIGHLANDS.COM



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Inver Grove Heights, MN 55077  
651-457-4449  
dalriada@comcast.net



**Mark & Jamie Schulz**

18709 690th Ave.

Elkton, MN 55933

(507) 582-1073

info@flatlandfarm.com

www.flatlandfarm.com

## NASCO's Gold Circle Reward Program

Support NCHCA Juniors when you purchase from NASCO. The Juniors earn rebates of 5% of net purchases when members purchase from:

- Nasco Farm & Ranch
- Nasco Showing & Grooming

Use the **group code 9810011** when you make purchases.

*Thank you for your  
support!*



6441-140th Court NW  
Ramsey, MN 55303

The North Central Highland Cattle Association (NCHCA) was formed in 1982 to promote Scottish Highland Cattle, form a marketing unit for breeders, and to provide a local organization closer to home. The organization has done this and provides opportunities for youth and families to have fun with their Highland cattle. Our association provides networking and educational opportunities for its members, has an active junior program for youth, and provides a local voice to the national organization, the American Highland Cattle Association.

## 2018 EVENTS CALENDAR

### January

AHCA National Show and Sale  
National Western Stock Show  
**January 16-20, 2018 – Denver, CO**

### February

NCHCA Annual Meeting  
**February 3-4, 2018 – Eau Claire, WI**

### May

Minnesota Junior Spring Classic  
**May 4-6, 2018 – Austin, MN**

### June

NCHCA Highland Production Sale  
**June 23, 2018 – Burlington, WI**  
AHCA National Meeting  
**June 22-24, 2018 – Burlington & East Troy, WI**

### July

A.C.T. Camp (Advanced Cow Training)  
**TBD**  
Wood County Farm Technology Days (WI)  
**July 10-12, 2018 – Marshfield, WI**

### August

Wisconsin State Fair  
**August 2-12, 2018 – West Allis, WI**  
Minnesota State Fair Moo Booth  
**August 23-Sept 3, 2018 – St. Paul, MN**

### September

NCHCA Regional Highland Cattle Show  
**September 22, 2018 – Austin, MN**  
World Beef Expo  
**September 28-30, 2018 – Burnett, WI**

**AHCA Annual Cattle Sale January 21, 2018 Bid online or in person [www.highlandcattleusa.org](http://www.highlandcattleusa.org)**

**Check Out Our Website at [NCHCA.org](http://NCHCA.org) for information on:**

- Member Listings
- Classified Ads
- Show Results
- Upcoming Events
- Many More Highland Member Items